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**Beyond the Classroom - What students need to know**

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*RaceTrac*

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Location
KSUC 300

Disciplines
Information Security | Management Information Systems | Technology and Innovation
Beyond the Classroom - What students need to know

10/19/18
My story....its typical...for the most part
What do you need to know?

• Info Sec majors. Who else?
• This has to interactive
• What you need to know for the job...and the interview. TACTICAL ADVICE
• For me, it was all about getting the job
• Currently, sellers market...but be flexible
• So, what do you need to know that you didn’t learn in class – courses are very relevant
Recent conference when the light bulb came on...presenter summed up what I had been thinking

Zero Day and Zero Trust

What does that mean?

How does that compare to my team?
• Hiring manager = skeptical, earn their trust
• You ≠ Steve Jobs...neither am I
• Demonstrate your knowledge (deep and wide) on something TANGIBLE
• Show that you can connect the dots, not check boxes
• Understand business impact, downstream outcome
• I, I, I = No job for you. (patching example: I, we, they, I)
• Obtaining and retaining top talent challenge = roaches
• So I asked for help (smart leaders do that):
• Don’t be a YES man/woman...challenge
• Ask questions
• Be able to collaborate/learn within your department
• Be willing to converse outside of your department
• EI or EQ
• Create an IP. Keep it mostly tactical. What does good look like for you? ***
• Understand IT is a cost center – Support, Enable, and Lead
• Never mentioned a specific technical skill
• You ≠ Steve Jobs, keep trust with boss, peers, customers

• Ideal Team Player...Humble, Hungry, Smart

• Understand your work style and others’ (DISC) ***
  – Wonder Woman and the Polygraph

• Agile and flexible: professionally and personally

• If you don’t like change, you will like irrelevance even less

• Prepared to work in cross functional teams...biggest challenge at RaceTrac