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Beyond the Classroom - What students need to know

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RaceTrac

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Location

KSUC 300

Disciplines

Information Security | Management Information Systems | Technology and Innovation

Alexander: Beyond the Classroom - What students need to know



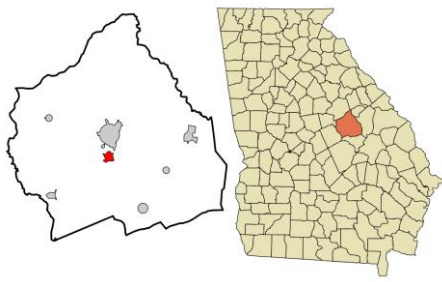
Beyond the Classroom - What students need to know 10/19/18



My story...its typical...for the most part

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Georgia Tech Mechanical Engineering
The George W. Woodruff School of Mechanical Engineering



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- Info Sec majors. Alexander Beyond the Classroom - What students need to know Who else?
- This has to be interactive
- What you need to know for the job...and the interview. **TACTICAL ADVICE**
- For me, it was all about getting the job
- Currently, seller's market...but be flexible
- So, what do you need to know that you didn't learn in class – courses are very relevant

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- Recent conference when the light bulb came on...presenter summed up what I had been thinking
- Zero Day and Zero Trust
- What does that mean?
- How does that compare to my team?

Alexander: Beyond the Classroom - What students need to know

- Hiring manager = skeptical, earn their trust
- You \neq Steve Jobs...neither am I
- Demonstrate your knowledge (deep and wide) on something TANGIBLE
- Show that you can connect the dots, not check boxes
- Understand business impact, downstream outcome
- I, I, I = No job for you. (patching example: I, we, they, I)

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- Obtaining and retaining top talent challenge = roaches
- So I asked for help (smart leaders do that):
- Don't be a YES man/woman...challenge
- Ask questions
- Be able to collaborate/learn within your department
- Be willing to converse outside of your department
- EI or EQ
- Create an IP. Keep it mostly tactical. What does good look like for you? ***
- Understand IT is a cost center – Support, Enable, and Lead
- Never mentioned a specific technical skill

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Alexander: Beyond the Classroom - What students need to know

- You ≠ Steve Jobs, keep trust with boss, peers, customers
- Ideal Team Player...Humble, Hungry, Smart
- Understand your work style and others' (DISC) ***
– Wonder Woman and the Polygraph
- Agile and flexible: professionally and personally
- If you don't like change, you will like irrelevance even less
- Prepared to work in cross functional teams...biggest challenge at RaceTrac